



Waste Treatment Plant Project

Strategic Supplier Relationship Management (SSRM)

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Bechtel National, Inc.

URS



Supplier Performance Scorecard Tool

- WTP Procurement & Subcontracts is developing a Supplier Performance Scorecard tool
- It is a “snapshot” in time that reflects a supplier’s performance for that period
- Scorecards will be provided to supplier/subcontractors on a quarterly basis
- Encourages open discussion of and “bridges the gap” between BNI and supplier/subcontractors to enable forthright discussions about performance and overall improvement

SC/PO INFORMATION			PR/SA PROVIDED INFO			SUPPLIER EVALUATION RATINGS																
SC/PO NUMBER	SUPPLIER	TOTAL VALUE	EST. PERCENT COMPLETE	FACILITY SUPPORTED	DATE OF EVALUATION	6%	5%	4%	5%	7%	8%	10%	10%	4%	5%	3%	3%	10%	10%	5%	5%	WEIGHTED SCORE
						BONDING & FINANCIAL CAPABILITY	REA	INVOICE ACCURACY	SHOP LOADING	MILESTONE EVENTS	GENERAL ISSUES	ENGINEERING SUBMITTALS	SURVEILLANCE ISSUES	NCR OR CDR	SDDR	PAST PERFORMANCE (GSIS)	RFI	D&B (GSIS)	BNI CORPORATE SUPPLIER STATS	PERSONNEL STABILITY	PR ASSESSMENT	
4530-CM-PCA-EXAMPLE	ABC Corp.	XXXXXXXX	75%	LAW/PTF/HLW	9/24/2014	10	5	10	10	5	5	5	10	10	5	5	10	5	5	10	5	63.100%
4530-CM-PCA-EXAMPLE	ABC Corp.	XXXXXXXX	65%	LAW/PTF/HLW	9/24/2014	10	5	10	10	5	5	5	10	10	5	5	10	5	5	10	5	68.500%
4530-CM-PCA-EXAMPLE	ABC Corp.	XXXXXXXX	75%	LAW	9/29/2014	10	10	10	10	5	5	10	10	10	5	5	10	1	5	10	10	74.500%



Cost

- The first aspect of the Supplier Scorecard is **cost**
- This section is meant to highlight concerns regarding escalating cost over the life of the purchase order/subcontract. Areas of focus are as follows:
 - Bonding & financial capability
 - Request for Equitable Adjustment's (REA)
 - Invoice accuracy
 - Dun & Bradstreet ratings
 - Financial review reports

HANFORD TANK WASTE TREATMENT & IMMOBILIZATION PLANT
SUPPLIER SCORECARD FOR
ABC Corp

Category	Comments	Score
COST	COMMENTS: INVOICE ACCURACY - CORRECTIONS HAVE TO BE MADE ON EVERY INVOICE	SCORE 8
QUALITY	COMMENTS: PR ASSESSMENT - PERFORMANCE ON THIS SUBCONTRACT IS ABOUT AVERAGE. THERE WERE FEW DELAYS THAT CAN BE ATTRIBUTED TO SUBCONTRACTOR'S PERFORMANCE	SCORE 9
SCHEDULE	COMMENTS: MILESTONE EVENTS - DIFFICULTY IN GETTING THE GROUP TOGETHER. SOMETIMES EVEN AFTER AWARD, AND THE SUBCONTRACTOR HAS COMMITTED THESE PEOPLE TO BE AVAILABLE GENERAL ISSUES PERFORMANCE RATING (GSI) - SUBCONTRACTOR STRUGGLED TO KEEP THEIR PERSONNEL COMMITTED TO THE SUBCONTRACT AWARDED MILESTONES. ALL INVOICES REQUIRED SOME FORM OF CORRECTIONS. SUBCONTRACTOR DOES NOT RETURN SUBCONTRACT CHANGE NOTICES OR AMENDMENTS BY THE REQUIRED REPLY DATE.	SCORE 8
OVERALL SCORE		85%



Quality

- The second aspect of the Scorecard is **quality**
- This area is focused on the technical aspects of the scope, as well as implementation of requirements
 - Engineering submittals
 - Surveillance reporting
 - Non-conformance reporting
 - Supplier Deviation Disposition Requests (SDDR)
 - Request for Information (RFI)

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Category	Comments	Score
COST	INVOICE ACCURACY - CORRECTIONS HAVE TO BE MADE ON EVERY INVOICE	8
QUALITY	PR ASSESSMENT - PERFORMANCE ON THIS SUBCONTRACT IS ABOUT AVERAGE. THERE WERE FEW DELAYS THAT CAN BE ATTRIBUTED TO SUBCONTRACTOR'S PERFORMANCE	9
SCHEDULE	MILESTONE EVENTS - DIFFICULTY IN GETTING THE GROUP TOGETHER SOMETIMES EVEN AFTER AWARD, AND THE SUBCONTRACTOR HAS COMMITTED THESE PEOPLE TO BE AVAILABLE GENERAL ISSUES PERFORMANCE RATING (GRS) - SUBCONTRACTOR STRUGGLED TO KEEP THEIR PERSONNEL COMMITTED TO THE SUBCONTRACT AWARDED MILESTONES. ALL INVOICES REQUIRED SOME FORM OF CORRECTIONS. SUBCONTRACTOR DOES NOT RETURN SUBCONTRACT CHANGE NOTICES OR AMENDMENTS BY THE REQUIRED REPLY DATE	8
OVERALL SCORE		85%



Schedule

- The final aspect of the Scorecard is **schedule**
- This section is meant to highlight concerns regarding schedule impacts during the performance of the work
 - Shop loading
 - Schedule milestones
 - Schedule impacts – supplier and/or BNI
 - Past performance ratings


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Supplier/Subcontractor Performance Feedback

Supplier/subcontractors are given a total score to clearly indicate how they are performing on each of their purchase orders or subcontracts

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SUPPLIER SCORECARD FOR
ABC Corp

CATEGORY	COMMENTS	SCORE
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SUPPLIER SCORECARD FOR ABC Corp. PAGE 1 of 1



QUESTIONS?

Email or Text

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