

#### Waste Treatment Plant Project

# Strategic Supplier Relationship Management (SSRM)

**Trisha O'Toole** *WTP Purchasing Manager* 

07-August-2015







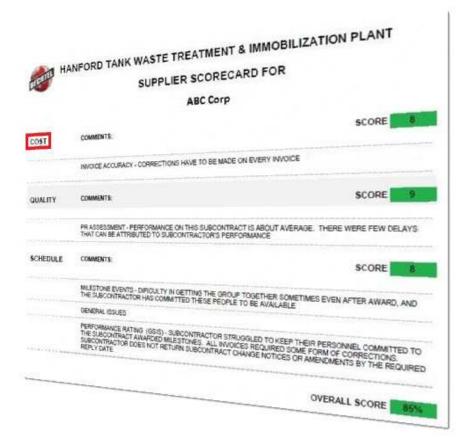
### **Supplier Performance Scorecard Tool**

- WTP Procurement & Subcontracts is developing a Supplier Performance Scorecard tool
- It is a "snapshot" in time that reflects a supplier's performance for that period
- Scorecards will be provided to supplier/subcontractors on a quarterly basis
- Encourages open discussion of and "bridges the gap" between BNI and supplier/subcontractors to enable forthright discussions about performance and overall improvement

SC/PO INFORMATION				PR/SA PROVIDED INFO				SUPPLIER EVALUATION RATINGS														
						6%		4%		7%	8%	10%	10%	4%	5%	3%	3%	10%	10%	5%	5%	
SC/PO NUMBER	SUPPLIER	TOTAL VALUE	EST, PERCENT COMPLETE	FACILITY SUPPORTED	DATE OF EVALUATION	BONDING & FINANCIAL CAPABILITY	REA	INVOICE ACCURACY	SHOP LOADING	MILESTONE EVENTS	GENERAL ISSUES	ENGINEERING SUBMITTALS	SURVEILLANCE	NCR OR CDR	SDDR	PAST PERFORMANCE (GSIS)	RFI	D&B (GSIS)	BNI CORPORATE	PERSONNEL	PR ASSESSMENT	WEIGHTED SCORE
4530-CM-POA-EXAMPLE	ABC Corp.	XXXXXX	75%	.AW/PTF/HLW	9/24/2014	1	5	10	10	5	5	5	10	10	5	5	10	5	5	10	5	0 63.100%
4590-CM-POA-EXAMPLE	ABC Corp.	XXXXXXX	65%	_AW/PTF/HLW	9/24/2014	10	5	10	10	5	5	5	10	10	5	5	10	5	5	10	5	0 68.500%
.4590-CM-POA-EXAMPLE	ABC Corp.	XXXXXXX	75%	LAW	9/29/2014	10	10	10	10	5	5	10	10	10	5	5	10	1	5	10	10	74.500%

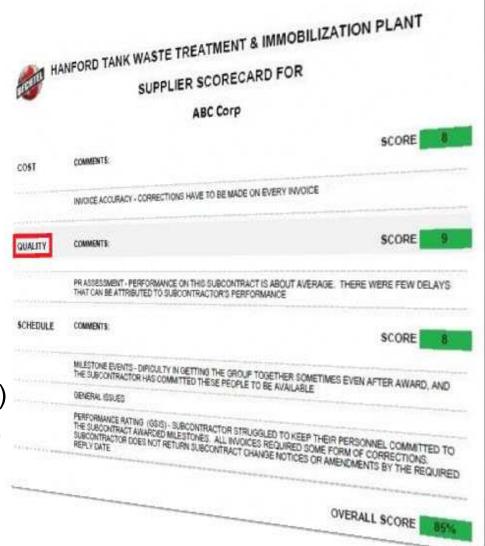
#### Cost

- The first aspect of the Supplier Scorecard is <u>cost</u>
- This section is meant to highlight concerns regarding escalating cost over the life of the purchase order/subcontract. Areas of focus are as follows:
  - Bonding & financial capability
  - Request for Equitable Adjustment's (REA)
  - Invoice accuracy
  - Dun & Bradstreet ratings
  - Financial review reports



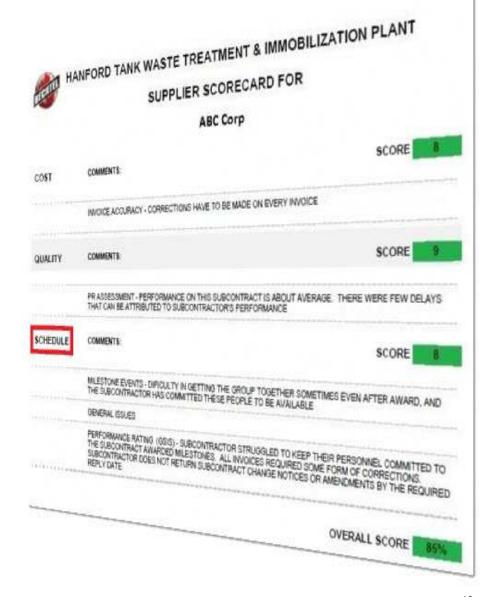
### Quality

- The second aspect of the Scorecard is <u>quality</u>
- This area is focused on the technical aspects of the scope, as well as implementation of requirements
  - Engineering submittals
  - Surveillance reporting
  - Non-conformance reporting
  - Supplier DeviationDisposition Requests (SDDR)
  - Request for Information (RFI)



#### **Schedule**

- The final aspect of the Scorecard is <u>schedule</u>
- This section is meant to highlight concerns regarding schedule impacts during the performance of the work
  - Shop loading
  - Schedule milestones
  - Schedule impacts supplier and/or BNI
  - Past performance ratings



### Supplier/Subcontractor Performance Feedback

Supplier/subcontractors are given a total score to clearly indicate how they are performing on each of their purchase orders or subcontracts



## **QUESTIONS?**